



## **Vodafone Spain selects Alcatel-Lucent to provide the DSL technology solution that will optimize the transport of its mobile data services in Spain**

Innovative DSL-based backhaul solution will support the evolution to 'all IP'

Paris, January 28, 2008 — Alcatel-Lucent (Euronext Paris and NYSE: ALU) has been selected by Vodafone Spain, the Spanish subsidiary of the world's leading mobile communications company, to provide the DSL technology solution that will optimize the transport of its mobile data services in Spain.

Alcatel-Lucent will deploy its cost-effective IP-based backhaul solution in the cities of Madrid, Barcelona, Valencia, Seville, Bilbao, Zaragoza, Valladolid and Malaga. Alcatel-Lucent's solution will also maintain the bandwidth and speed of Vodafone's 3G/HSPA data services.

Alcatel-Lucent will provide Vodafone Spain with an innovative IP DSLAM-based backhaul solution, leveraging the economics of Ethernet and service awareness of IP. Leveraging its capabilities as an end-to-end network integrator, Alcatel-Lucent will supply the implementation services including network deployment, testing and integration of the entire DSL backhaul solution.

"This project further reinforces our strategic relationship with Vodafone. Our vast experience of end-to-end management and integration of complex IP projects will be key in meeting Vodafone's requirements", said Frederic Rose, President of Alcatel-Lucent's business in Europe, Africa and Asia. "Vodafone will also benefit from the added value of our professional services for time-to-market launch of new services and helping them to ensure an even more efficient and reliable service to their mobile broadband customers."

This project sees Alcatel-Lucent consolidating its position as a key supplier to Vodafone Spain, delivering technology solutions in its converged backbone, transport and access networks, as well as providing critical expertise as a network and application integrator.

Vodafone Spain will deploy Alcatel-Lucent's 7330 Intelligent Services Access Manager Fiber-to-the-node (ISAM FTTN) solution. The 7330 is a compact remote IP DSLAM that brings fiber and high bandwidth availability closer to the user which, in turn, delivers a better end-user experience.

Alcatel-Lucent remains the uncontested market leader in broadband access with more than 150 million DSL lines shipped to-date. More than 180 customers have adopted the ISAM product family globally – a figure that includes over 80% of the top 20 DSL operators in the world.

### **About Vodafone Spain**

Vodafone Spain is part of the Vodafone Group, the world's leading mobile communications company, with a presence in 25 countries and partner networks in a further 36 countries, spanning the five continents. Vodafone offers a full range of mobile telecommunication services, including voice and data communications and currently serves over 200 million proportionate customers worldwide. Vodafone Spain has more than 15 million customers that benefit from the experience and scope of a world leading company helping individuals, businesses and communities to be more connected in a mobile world.

## About Alcatel-Lucent

Alcatel-Lucent (Euronext Paris and NYSE: ALU) provides solutions that enable service providers, enterprises and governments worldwide, to deliver voice, data and video communication services to end-users. As a leader in fixed, mobile and converged broadband networking, IP technologies, applications, and services, Alcatel-Lucent offers the end-to-end solutions that enable compelling communications services for people at home, at work and on the move. With operations in more than 130 countries, Alcatel-Lucent is a local partner with global reach. The company has the most experienced global services team in the industry, and one of the largest research, technology and innovation organizations in the telecommunications industry. Alcatel-Lucent achieved adjusted proforma revenues of Euro 18.3 billion in 2006 and is incorporated in France, with executive offices located in Paris. [All figures exclude impact of activities transferred to Thales]. For more information, visit Alcatel-Lucent on the Internet: <http://www.alcatel-lucent.com>

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